

East Oakland Leadership Academy

2017-2018 BUDGET SUMMARY



May Revise—some good news

- Added approx. \$25K to SB740 reimbursement per year (application expected to be submitted prior to June 1 deadline)
- Minor changes in LCFF—Additional \$9K based on ADA projection of 115.32
- The May Revise \$170 per ADA in one-time grants. However, there is a good deal of uncertainty around if and when this would be paid. So, we have recommended not including it in the budget.

Budget Summary – 2017-18

- **Enrollment** assumed at 124 with 93% ADA
- 17-18 Budget projects a budget **surplus** of \$53K, ending 17-18 year with a positive fund balance of \$270K (assuming 16-17 forecast turns out as currently projected)
- 5 year projection shows **positive fund balance** in all 5 years, growing modestly throughout that period
- **Cash** flow is expected to continue to be difficult throughout 17-18. So, a significant level of factoring Accounts Receivable will continue throughout the year. It is estimated that a total of \$800K will need to be factored, approximately the same level as in the 16-17 year, although not more than \$350K is expected to be outstanding at any one time.

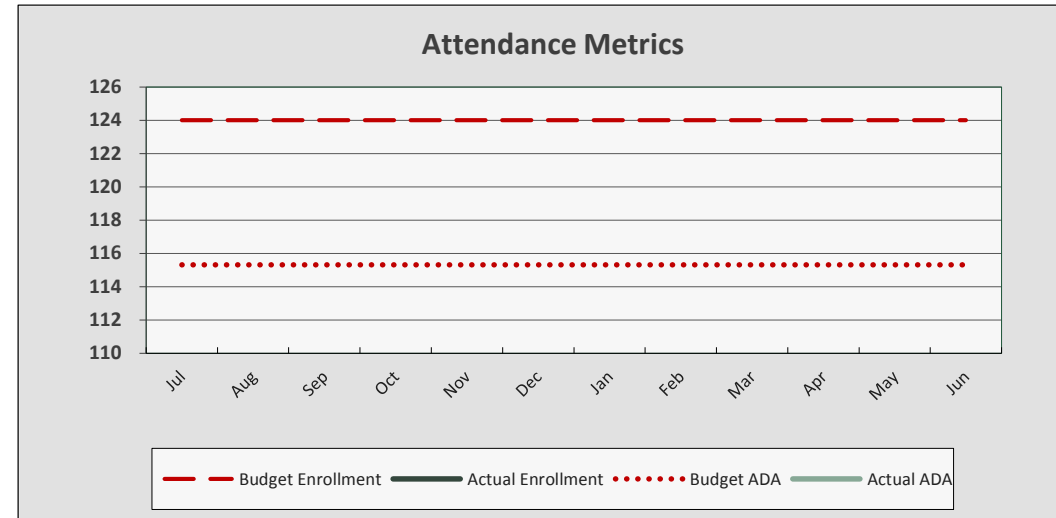
Attendance Data and Metrics



ENROLLMENT AND PER PUPIL DATA

Enrollment & Per Pupil Data			
	<u>Actual</u>	<u>Forecast</u>	<u>Budget</u>
<i>Average Enrollment</i>	<i>n/a</i>	<i>124</i>	<i>124</i>
<i>ADA</i>	<i>n/a</i>	<i>115</i>	<i>115</i>
<i>Attendance Rate</i>	<i>n/a</i>	<i>93.0%</i>	<i>93.0%</i>
<i>Unduplicated %</i>	<i>97.3%</i>	<i>97.3%</i>	<i>97.3%</i>
<i>Revenue per ADA</i>		<i>\$13,136</i>	<i>\$13,136</i>
<i>Expenses per ADA</i>		<i>\$12,676</i>	<i>\$12,676</i>

ATTENDANCE METRICS



Revenue



Month ending July 31, 2017

Revenue

	<i>Year-to-Date</i>		
	Actual	Budget	F / (U)
State Aid-Rev Limit	\$ 15,749	\$ 15,749	\$ -
Federal Revenue	-	-	-
Other State Revenue	-	-	-
Other Local Revenue	1,950	1,950	-
Total Revenue	\$ 17,699	\$ 17,699	\$ -

	<i>Annual</i>		
	Forecast	Budget	F / (U)
State Aid-Rev Limit	\$ 1,116,218	\$ 1,116,218	\$ -
Federal Revenue	138,349	138,349	-
Other State Revenue	236,858	236,858	-
Other Local Revenue	23,400	23,400	-
Total Revenue	\$ 1,514,824	\$ 1,514,824	\$ -

Expenses



Month ending July 31, 2017

Expenses

	Year-to-Date		
	Actual	Budget	F / (U)
Certificated Salaries	\$ 26,187	\$ 26,187	\$ -
Classified Salaries	17,933	17,933	-
Benefits	8,714	8,714	-
Books and Supplies	1,875	1,875	-
Subagreement Services	42	42	-
Professional Services	7,341	7,341	-
Facilities	27,645	27,645	-
Operations	4,375	4,375	-
Depreciation	833	833	-
Interest	8,881	8,881	-
Total Expenses	\$ 103,826	\$ 103,826	\$ -

	Annual		
	Forecast	Budget	F / (U)
Certificated Salaries	\$ 400,963	\$ 400,963	\$ -
Classified Salaries	220,697	220,697	-
Benefits	116,641	116,641	-
Books and Supplies	37,500	37,500	-
Subagreement Services	5,000	5,000	-
Professional Services	215,040	215,040	-
Facilities	331,741	331,741	-
Operations	58,800	58,800	-
Depreciation	10,000	10,000	-
Interest	65,372	65,372	-
Total Expenses	\$ 1,461,755	\$ 1,461,755	\$ -

Surplus/(Deficit) & Fund Balance

- Surplus expected for 17-18 year of \$53K
- Net assets projected to end at a positive balance of \$323K, or 22% of expenses
- 16-17 year is projected to have small surplus of \$8K

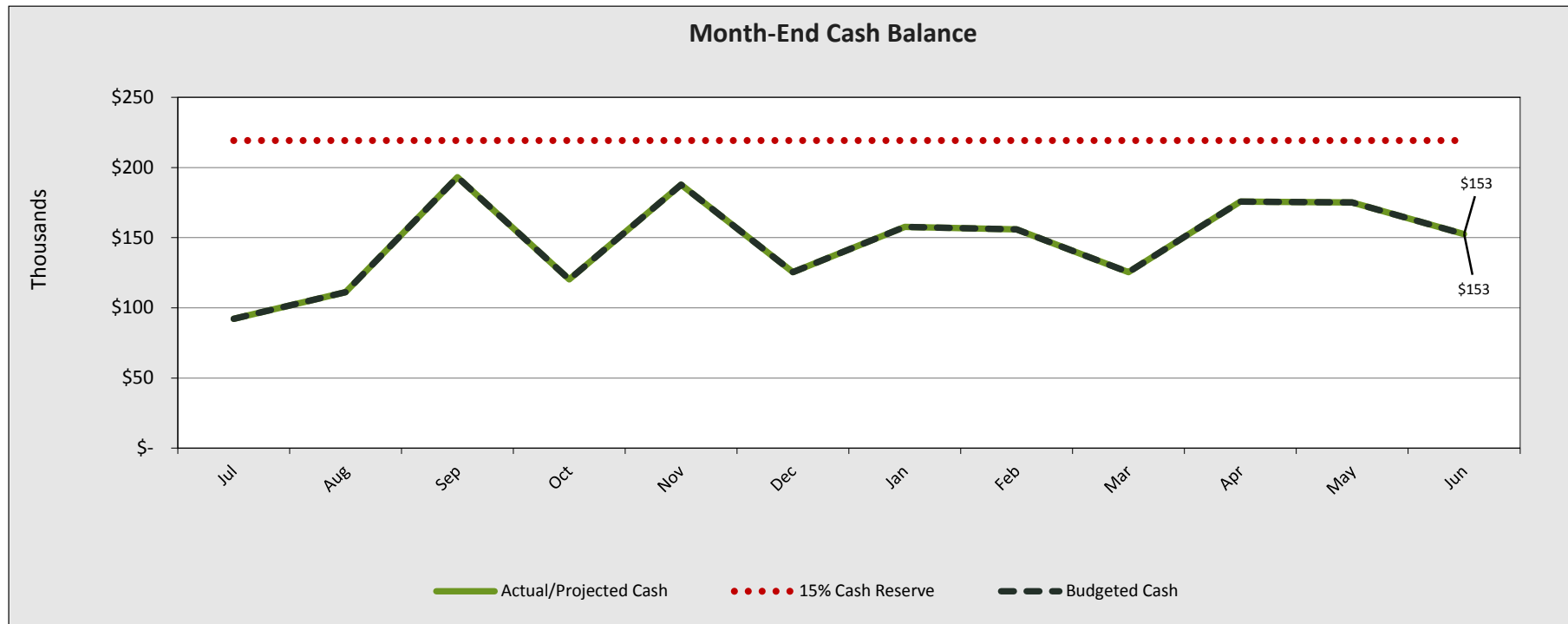
Month ending July 31, 2017

	Year-to-Date		
	Actual	Budget	F / (U)
Total Surplus(Deficit)	\$ (86,127)	\$ (86,127)	\$ -
Beginning Fund Balance	<u>269,664</u>	<u>269,664</u>	
Ending Fund Balance	<u>\$ 183,537</u>	<u>\$ 183,537</u>	
<i>As a % of Annual Expenses</i>	12.6%	12.6%	

	Annual		
	Forecast	Budget	F / (U)
	\$ 53,069	\$ 53,069	\$ -
	<u>269,664</u>	<u>269,664</u>	
	<u>\$ 322,734</u>	<u>\$ 322,734</u>	
	22.1%	22.1%	

Cash Balance

- Positive cash expected in all months AFTER assumption of significant at factoring of AR during the year
- Factoring is expected to continue at a similar level through the 17-18 year, and is projected to decrease over the next 2 years. If all projections hold, factoring could be eliminated by the 19-20 school year.



Fund and Cash Balance

5 year projection



	2016-17 Forecast	2017-18 Budget	2018-19 Forecast	2019-20 Forecast	2020-21 Forecast	2021-22 Forecast
Assumptions						
Revenue COLA (other than LCFF funds)	n/a	n/a	0.00%	0.00%	0.00%	0.00%
Expense COLA	n/a	n/a	2.00%	2.00%	2.00%	2.00%
Enrollment	124.00	124.00	124.00	124.00	124.00	124.00
Average Daily Attendance	115.61	115.32	115.32	115.32	115.32	115.32
Total Revenue	\$ 1,513,474	\$ 1,514,824	\$ 1,560,088	\$ 1,594,078	\$ 1,637,327	\$ 1,637,327
Total Expenses	\$ 1,505,536	\$ 1,461,755	\$ 1,484,385	\$ 1,545,329	\$ 1,572,899	\$ 1,600,579
Surplus (Deficit)	\$ 7,938	\$ 53,069	\$ 75,703	\$ 48,749	\$ 64,428	\$ 36,748
Fund Balance, Beginning of Year	\$ 261,726	\$ 269,664	\$ 322,733	\$ 398,437	\$ 447,186	\$ 511,614
Fund Balance, End of Year	\$ 269,664	\$ 322,733	\$ 398,437	\$ 447,186	\$ 511,614	\$ 548,362
	17.9%	22.1%	26.8%	28.9%	32.5%	34.3%
Cash, End of Year	\$ 54,399	\$ 152,613	\$ 175,280	\$ 131,405	\$ 202,592	\$ 250,164
AR Factoring at End of Year*	\$ 155,000	\$ 150,000	\$ 100,000	\$ -	\$ -	\$ -

* To maintain Minimum \$100K at all times

Questions & Discussion

Appendix follows, including:

- Monthly Cash Flow / Forecast 17.05.31